# EERIC

High-grade, high margin Australian iron ore miner with distinct infrastructure advantage to drive growth

Diggers & Dealers Conference August 2022



## **Important Disclosure**

This Presentation has been approved by the Board of Fenix Resources Limited

#### Disclaimer

The material in this presentation has been prepared by Fenix Resources Limited ("Fenix") and is general background information on Fenix. This information is given in summary form and does not purport to be complete. Information in this presentation, including forecast financial information, should not be considered as advice or a recommendation to investors or potential investors in relation to holding, purchasing or selling securities or other financial products or instruments and does not take into account your particular investment objectives, financial situation or needs.

Before acting on any information you should consider the appropriateness of the information having regard to these matters, any relevant offer document and in particular, you should seek independent financial advice. All securities and financial product or instrument transactions involve risks, which include (among others) the risk of adverse or unanticipated market, financial or political developments and, in international transactions, currency risk.

This presentation may contain forward looking statements including statements regarding our intent, belief or current expectations with respect to Fenix Resources' businesses and operations, market conditions, results of operation and financial condition, capital adequacy, specific provisions and risk management practices. Readers are cautioned not to place undue reliance on these forward looking statements. Fenix Resources does not undertake any obligation to publicly release the result of any revisions to these forward looking statements to reflect events or circumstances after the date hereof to reflect the occurrence of unanticipated events. While due care has been used in the preparation of forecast information, actual results may vary in a materially positive or negative manner. Forecasts and hypothetical examples are subject to uncertainty and contingencies outside Fenix Resources' control. Past performance is not a reliable indication of future performance.





**High-grade iron ore:** one of the highest grade DSO operations globally

Producing a premium product that results in a lower carbon footprint

**High-yielding**, fully franked dividend: returning value to shareholders

**Generated net operating** cashflow in excess of A\$112 million since inception

**Fully integrated** model: haulage fleet and port facilities

**Distinct infrastructure** advantage will underpin future growth opportunities

Skilled team with proven ability to execute growth strategy

**Exploration**, expansion, acquisition growth strategy to drive shareholder value

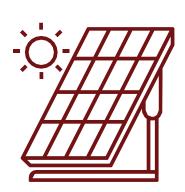
# **Strong ESG Credentials**

## **Providing Opportunities to the Mid West**



- The Iron Ridge project has generated >200 full-time jobs
- >40% Indigenous employment overall; project has ~10% Indigenous employment
- Fenix has created opportunities for **3 Indigenous businesses** at the mine and at the port

### **Lowering Carbon Emissions**



- Fenix iron ore contains no palpable impurities a purer product results in lower emissions
- Fenix-owned Iron Ridge infrastructure is powered by solar at site - weighbridge, telecommunications towers and water transfers pumps





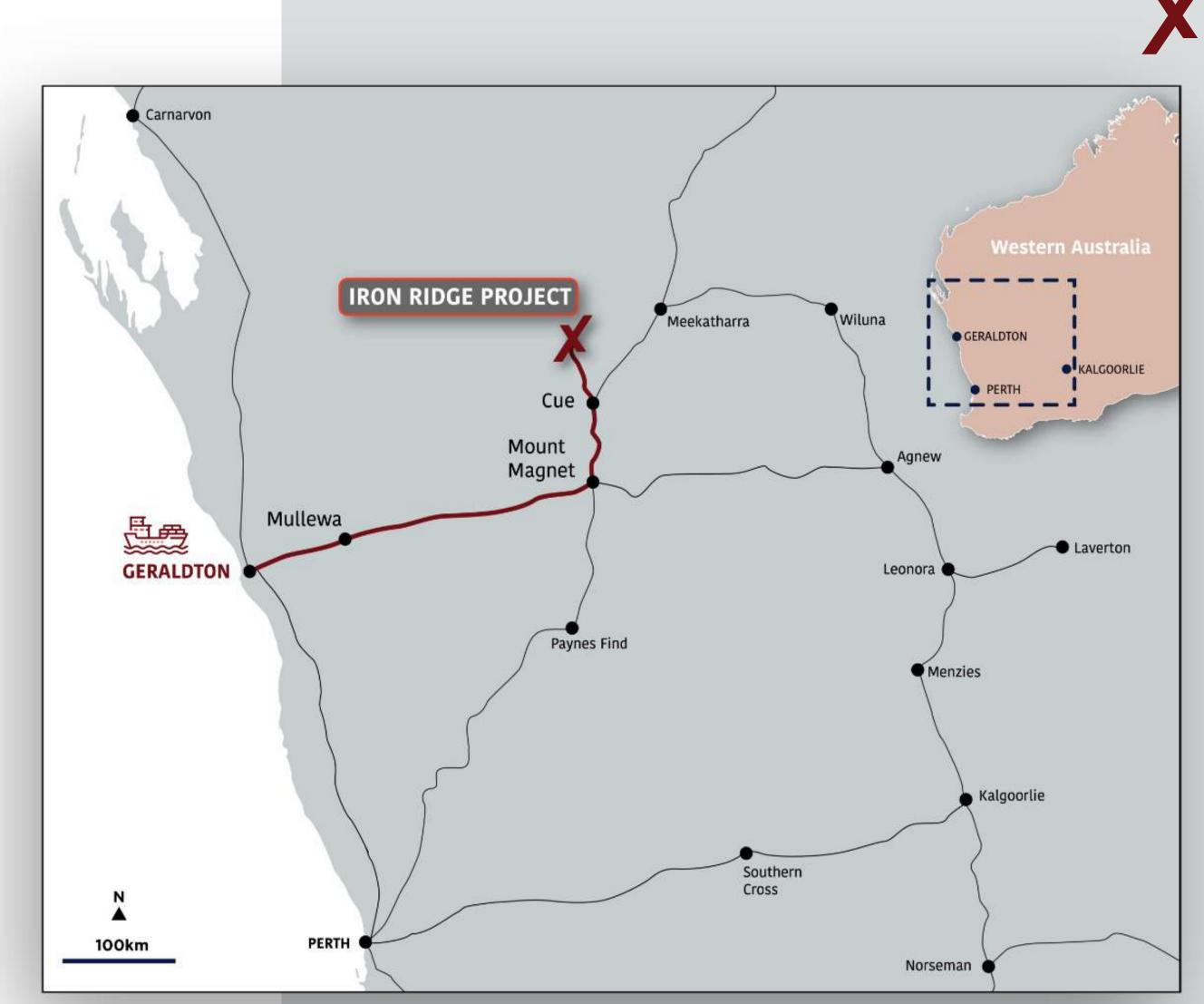
#### **Schwarze Brothers Ship Loading Venture**

**ASX: FEX | 4** 

## World Class WA Mining Jurisdiction

### **Tier 1 Investment Location**

- Located in the centre of prolific West Australian iron ore region
- WA is the most attractive mining investment jurisdiction in the world<sup>1</sup>, with the most richly endowed iron ore tenure globally
- Fenix has sole iron ore rights over 344
  sq km of this blue-chip real estate
- Surrounded by Sinosteel Midwest's
  Weld Range Project and excellent
  infrastructure





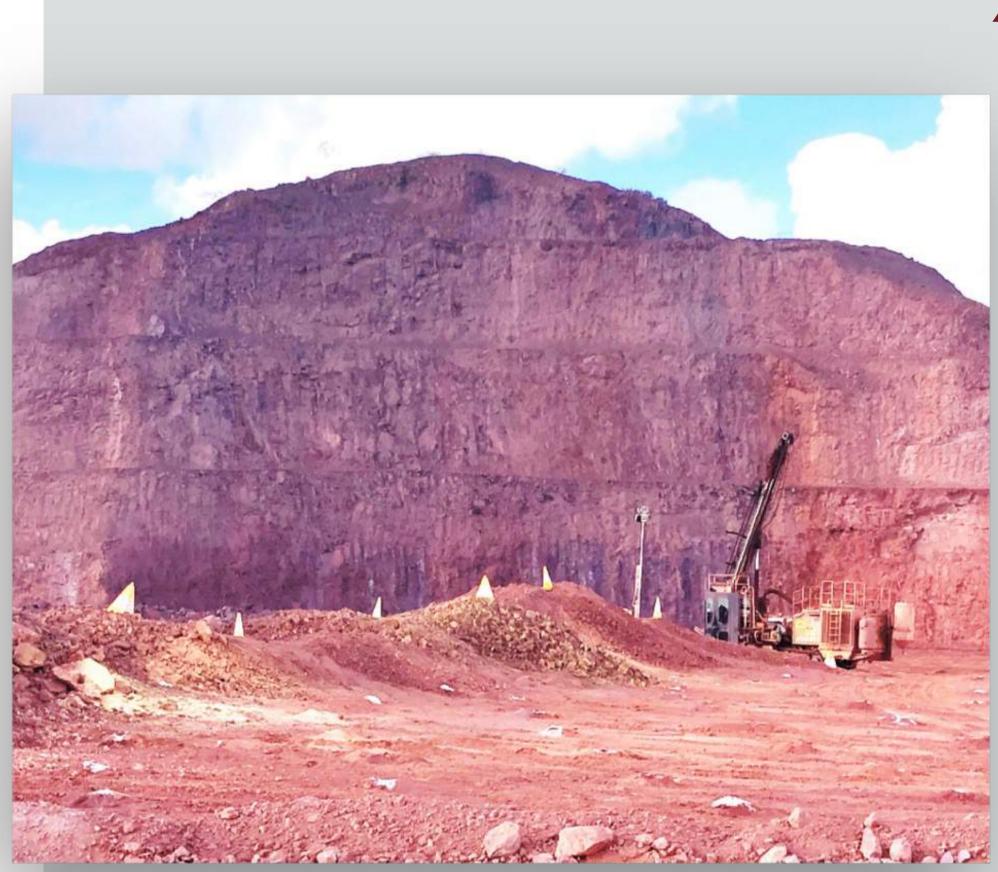




## High Margin, Premium Iron Ore

#### Steady State Run Rate of 1.3Mtpa

- Iron Ridge hosts some of the highest grade iron ore in WA
- Premium<sup>2</sup> DSO product that compares favourably to DSO products globally
- Approx. 1.5Mt of premium iron ore exported to date
- High-grade product averaging 63% Fe (to date) above the <sup>3</sup>benchmark DSO product range
- Grade increases with depth
- Product contains no palpable impurities attracts a premium price on the seaborne market, as a purer product results in lower emissions



<sup>1</sup>Refer Annual Report of Fenix Resources as released on 15 September 2021: Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves. The JORC Code, 2012 Edition. Prepared by: The Joint Ore Reserves Committee of The Australasian Institute of Mining and Metallurgy, Australian Institute of Geoscientists and Minerals Council of Australia (JORC).

<sup>2</sup>DSO: direct shipping ore

<sup>3</sup>Benchmark DSC regulations.



<sup>3</sup>Benchmark DSO product: ranges between 58-62% Fe. Steel works are demanding high grade ore to meet increasingly strict government





# CRUSHING & SCREENING TO PRODUCE LUMP AND FINES

@ Fenix Resources Limited 2022 All rights reserved ASX: FEX | 9

## **Generating Solid Cashflow**

Steady state production has generated solid cash flow in excess of A\$127 million to date (17 months of sales)

- Generated >\$80m of pre-tax profit in CY 2021, since first shipment in February 2021
- Net cash of \$101.9m at 30 June 2022
- Remaining Hedge book of 465,000t at an average of A\$196dmt:
  - Deliveries of 50kt per month at A\$230.30/dmt to September 2022; and then
  - 35kt per month at A\$180.60/dmt from
    October 2022 to June 2023





## **Established Infrastructure Path to Export Markets**

ᢓᡊ᠊᠊	<b>N</b>
Д⊂	
<b>A</b> E	3H

## Haulage

Fenix acquired 100% of Fenix-Newhaul Pty Ltd, which provides trucking services to & from the project

Existing management remains in place for at least 12 months ensuring continuity of road haulage capability



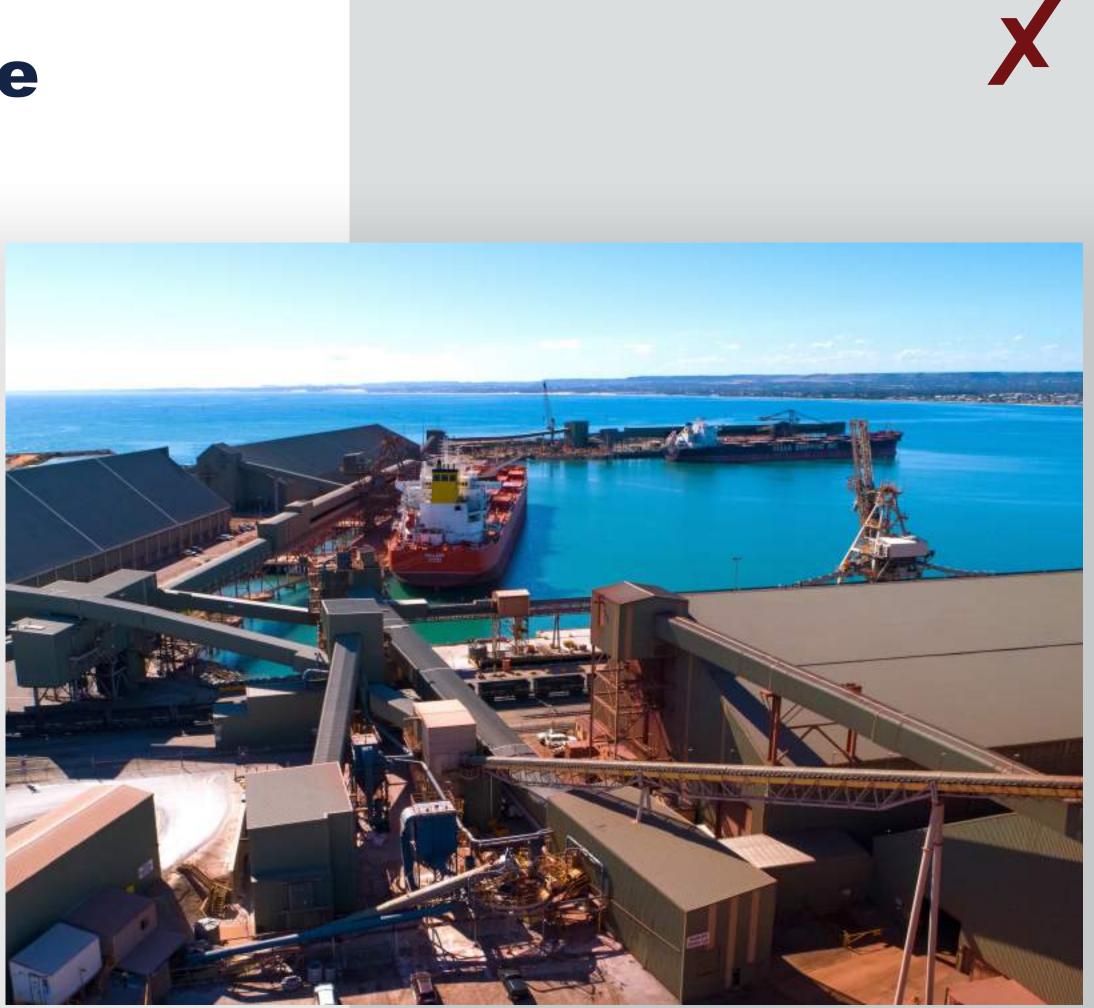
### **Port Export Allocation**

Binding lease agreement and export allocation for up to 8 years commencing 2021



#### **Port Storage**

Storage shed and associated infrastructure opportunistically purchased for A\$1 million (replacement cost ~A\$20 million)



Ship loading at Geraldton Port



# **ROAD HAULING TO GERALDTON WITH** NEW, STATE-OF-THE ART TRUCKS AND TRAILER COMBINATIONS



## Fenix: A Fully Integrated Mining, Logistics & Haulage Business

## **Highly Value Accretive Transaction**

- Recently acquired full ownership of Mid-West haulage business, Fenix-Newhaul
- Maximises value for shareholders:
  - ✓ Reduces C1 FOB cash costs by ~A\$10/wmt enabling target total C1 FOB cash costs of ~A\$70/wmt
  - ✓ Immediately value accretive on Earnings per Share and Dividend per Share basis
  - ✓ 100% of profits and cashflows from highly efficient and profitable haulage business
  - ✓ Flexibility to scale haulage operations to match production volumes to market demand and iron ore price conditions
  - ✓ Integrated model enhances ability to unlock strategic expansion opportunities in Mid-West
  - Terms structured to minimise upfront payments with deferred consideration milestones tied to performance and growth of Fenix's haulage business





# **The Fenix Growth Strategy**

		22
1	7A1	
	الجبي ا	ÿ

#### **Exploration**

- Greenfields exploration over newly acquired 344km2 project area prospective for iron ore (3 target areas already identified)
- Test existing resource potential extensions (northwards), with outlook to grow resource inventory to support an elevation in production

<u>_</u>	7	

#### Expansion

- Flexibility around production rate based on iron ore prices, allows increase to current production rate based on existing resource
- Increase Mid-West footprint by partnering with other producers in region, or acquiring nearby exploration projects
- Deploy surplus cash to reduce unit costs through new opportunities for additional tenure & infrastructure assets
- Expansion plans underpinned by management's ability to execute



#### Acquisition

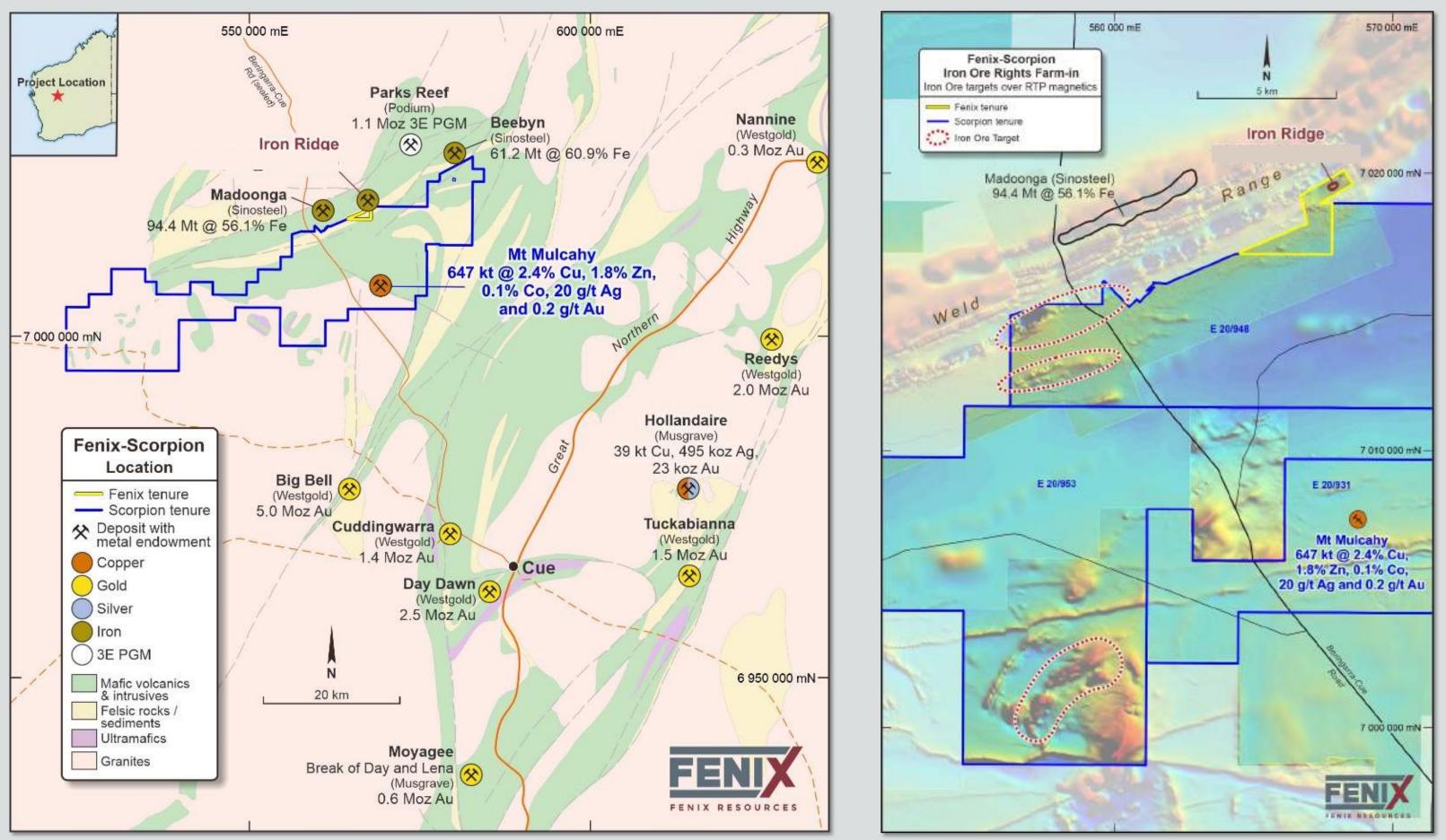
- Balance sheet funded, synergistic Mid-West project acquisitions that leverage existing infrastructure assets
- Vertically integrated business through acquisition of complementary businesses /JVs



Australian iron ore miner with premium, high margin product, and strategic infrastructure advantage, which underpins expansion to drive increased shareholder value.

**ASX: FEX | 14** 

## **Near Mine Exploration Potential**



#### Fenix-Scorpion tenure and Mid-West Regional Resource Projects\*



#### **Fenix-Scorpion Pharos Project Iron Ore Targets\***

#### **Pharos Project**

**Pharos Project** tenements cover 640 km<sup>2</sup> and are contiguous to Iron **Ridge Project and** contain numerous known iron ore targets.

Fenix has 100% ownership of iron ore rights at Pharos **Project.** 

## **Highly Experienced Board & Management Team**



**John Welborn Non-Executive Chairman** 

Welborn is currently Mr Managing Director & CEO of Equatorial Resources Limited, Chairman of Orbital Corporation and Nonа Executive Director of Apollo Minerals Limited. Mr Welborn was previously the Head of Specialised Lending in Western Australia for Investec Bank.

In addition to his extensive corporate career, Mr Welborn is a former Wallaby Rugby player, Director of Rugby WA Ltd and Commissioner of Tourism in Australia.



**Rob Brierley Managing Director** 

Mr Brierley has over 13 years of experience in financial markets, predominantly as Head of Equities Research. He is a Graduate Member of the Australian Institute of Company Directors.

Mr Brierley holds a Bachelor of Engineering (Mining Engineering) and a Graduate Diploma in Applied Finance and Investment.



**Garry Plowright Non-Executive Director** 

Mr Plowright is an experienced executive with over 25 years' experience in finance, commercial and technical development within the mining and exploration industry.

Mr Plowright has held global Operational and corporate roles with Gindalbie Metals Ltd, Mt Edon Gold Ltd, Pacmin Mining, Atlas Iron Tigris Gold (South Ltd. Westland Korea) and Titanium (New Zealand).



Mr Mitchell founded Mitchell Corp in 1997 which became one of Australia's largest bulk haulage businesses before its to Toll Group in sale 2011. Craig was awarded the Ernst and Young Western Australian Entrepreneur of the Year 2006.

and



#### **Craig Mitchell Non-Executive Director** (Commencing 1 Sept 2022)

In 2019, he founded trucking logistics company Newhaul, which formed a joint venture with Fenix Resources.



#### **Chris Tuckwell General Manger -Operations**

Mr Tuckwell is a qualified engineer and experienced executive of both mining and mining contracting companies with notable experience as Managing Director of MACA Limited and Chief Operating Officer and Country Manager of African Mining Services.

Mr Tuckwell was responsible for the rapid development of the Iron Ridge DSO iron ore project and currently acts as the Registered Manager and Quarry Manager on site.



#### **Adrian Third Commercial Manager**

Mr Third has over 25 years experience in the mining industry both in Australian and internationally. In 2019, he was recognised for his work in improving diversity within the mining industry, the Northern winning Territory Women in **Resources Gender Diversity** Champion award.

Mr Third holds a Graduate Certificate in Business and is completing currently his Master of **Business** Administration (MBA).



**High-grade iron ore:** one of the highest grade DSO operations globally

Producing a premium product that results in a lower carbon footprint

**High-yielding**, fully franked dividend: returning value to shareholders

**Generated net operating** cashflow in excess of A\$112 million since inception

**Fully integrated** model: haulage fleet and port facilities

**Distinct infrastructure** advantage will underpin future growth opportunities

Skilled team with proven ability to execute growth strategy

**Exploration**, expansion, acquisition growth strategy to drive shareholder value

## **Corporate Snapshot**

FEX **ASX** Code

\$0.28 Share Price (as at 29 July 2022)

\$101.9M

Cash at Bank (as at 30 June 2022)

3,704K Daily Average Trading Vol. (past 12 mths)

\$152.9M

Market Cap (as at 29 July 2022)

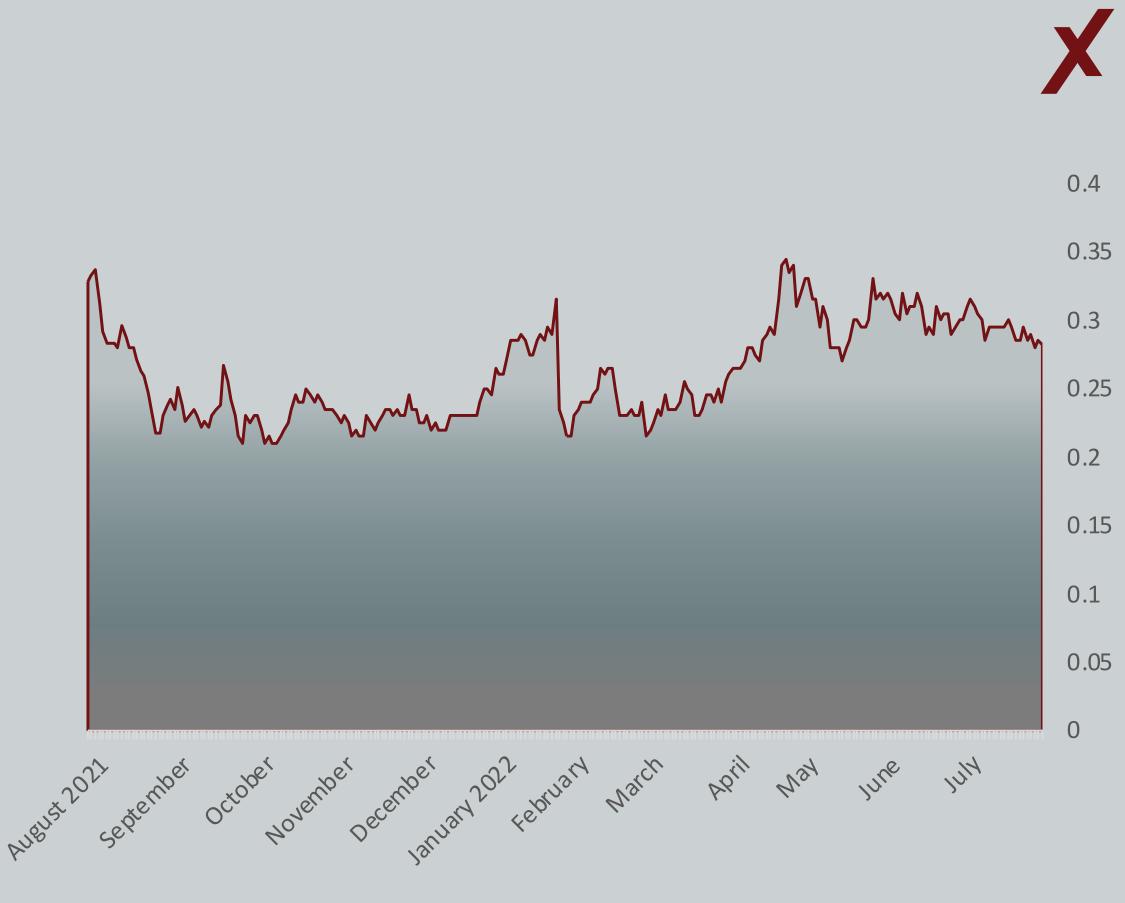
546.2M

**Shares on Issue** 

\$51.0M

**Enterprise Value** 





12.9%\* **Owned by Company Directors** 

\*Includes 5.9% ownership by Craig Mitchell who will commence as Non-executive Director on 1 Sept 2022



#### **Number of Shareholders**

**ASX: FEX | 18** 



## ASX:FEX fenixresources.com.au in

## **CONTACT** John Welborn Non-Executive Chairman info@fenixresources.com.au